

**SFA**

SINGAPORE  
FINTECH  
ASSOCIATION

An aerial photograph of Singapore at sunset, featuring the Marina Bay Sands hotel, the Esplanade - Theatres on the Bay, and the ArtScience Museum. The sky is a mix of orange and pink, and the water reflects the light. Large red and maroon geometric shapes are overlaid on the top left and bottom right corners. The text 'REGTECH PITCHBOOK' is centered in white, bold, sans-serif font.

# REGTECH PITCHBOOK

A photograph of the Singapore skyline at dusk, featuring several illuminated skyscrapers and a body of water in the foreground. The sky is a mix of blue and orange.

# SFA REGTECH MEMBERS PITCH BOOK

SFA is driving efforts at showcasing our members' solutions to other industries, enterprises/SMEs and other industry bodies and relevant agencies.

This is in line with our mission to:

- (i) increase our members' chances of success, and
- (ii) uplift our industry, and FinTechs in the Singapore ecosystem.

**[Open to SFA RegTech Service Providers]**

“

Financial institutions, corporates and regulatory bodies seek efficient solutions to cope with the increasingly complex regulatory landscape. The SFA community has played a crucial role in driving the growth and adoption of RegTech solutions as the members of our community bring deep domain expertise and a comprehensive understanding of regulatory requirements. The 2nd edition of the SFA RegTech Pitch Book lists our members' solutions, which have been instrumental in delivering innovation to help automate compliance, enhance risk management, and ensure regulatory adherence.

**- Florian Dumas, Chair of SFA RegTech Subcommittee**

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“

The solutions and services offered by our SFA members bring many exciting opportunities for the industry. The evolution of the financial services industry, including the technological advancements, has brought about new RegTech innovations and we are excited to share these solutions with all stakeholders and ecosystem players to augment our landscape in Singapore.

**- Shadab Taiyabi, President, Singapore Fintech Association**

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# Apiax

# APIAX

## Company Details

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### RegTech Category

General Compliance & Reg. Tools  
Reg & Policies Mgmt

### Business Model

B2B SaaS Software

### Website

<https://www.apiax.com/>

### Contact Person

Andrew Campbell

### Business Email

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[info@apiax.com](mailto:info@apiax.com)

### Business Phone Number

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### Founded

2017

### SFA-Fintech Certified?

Yes

### Other information

## Pitch

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Apiax's embedded compliance solution enables financial institutions to make critical decisions faster, delivering answers to their most pressing regulatory questions right in the tools and applications they already use. It's the easiest, fastest way for highly regulated entities to put the client at the heart of business operations. Financial institutions around the world use Apiax to embed compliance into their applications and processes. It helps them overcome regulatory challenges, realise business opportunities, and reduce the cost of compliance.

### Problem/Opportunity and Solution/Product

Staying compliant is one of the main challenges for financial institutions. There is a compliance check behind everything a financial service provider does: advising, selling, meeting, trading, onboarding and so on. When compliance runs smoother, financial institutions run better.

One of the key challenges to compliance is that it is usually the business teams that need to stay compliant, even though they are not regulatory compliance experts.

This is what Apiax solves. Embedded compliance gives business teams immediate answers to their most pressing regulatory questions right where and when they need them - embedded in their existing systems, tools and business processes.

When compliance is realised seamlessly, financial institutions are agile enough to adapt easily to outside forces, leaving more time to drive revenue through innovation, quality improvements and strengthening customer relationships.

## Company Details

### RegTech Category

RegTech – Conduct and Compliance Governance Solutions

Integrated financial services compliance solution that combines governance of the regulated activities of the company, employees and third parties with robust obligation management.

### Business Model

B2B

### Website

<https://mco.mycomplianceoffice.com>,  
<https://mco.mycomplianceoffice.com/ja/get-to-know-mco>

### Contact Person

Kelly-Ann McHugh & Tanooja Rai

### Email

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### Phone Number

+65 800 492 2349

### Founded

2008

### SFA-Fintech Certified?

Yes

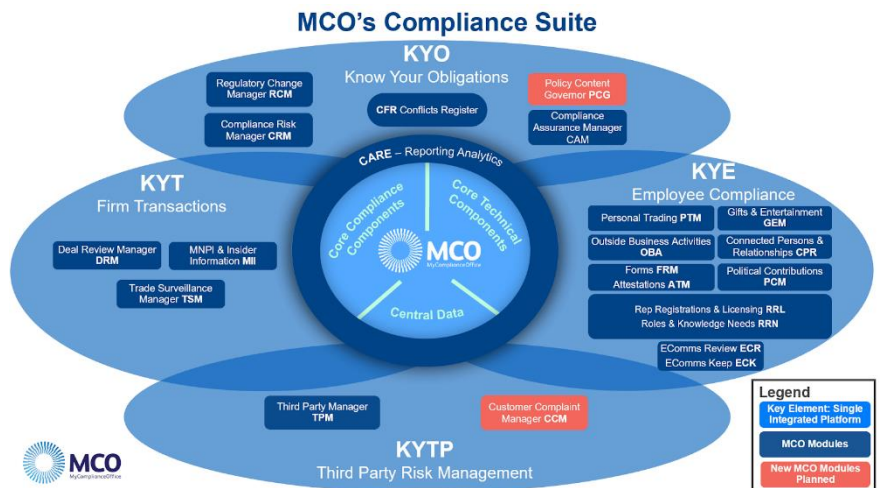
### Other information

## Pitch

Multi award-winning specialist and market leader, MCO (MyComplianceOffice) provides compliance management software that enables financial services firms to reduce the risk of misconduct, bribery and corruption, insider dealing, and maintain an ethical culture.

MCO's integrated SaaS platform lets compliance professionals demonstrate they are proactively managing the regulated activities of the company, employees and third-party relationships and allows firms to start with a 'point solution' but grow to a single, unified risk and compliance platform.

### Problem/Opportunity and Solution/Product



MCO helps firms:

- Move away from paper-based processes
- Create an audit trail for company requests and approvals
- Automate Compliance Plans, Control Testing and Obligation Registers
- Manage Gifts, Entertainment and Hospitality
- Maintain Insider Lists and Wall Crossings
- Manage multiple Restricted and Watch Lists
- Archive and Review Electronic Communications



# Napier



## Company Details

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### RegTech Category

<based on the [ecosystem map](#)>  
AML/CTF

### Business Model

B2B SaaS Software

### Website

[www.napier.ai](http://www.napier.ai)

### Contact Person

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### Email

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### Phone Number

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### Founded

2015

### SFA-Fintech Certified?

Yes

### Other information

Resources:

<https://www.napier.ai/resources>

Introduction to platform:

<https://www.napier.ai/videos/napier-platform-introduction>

## Pitch

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Napier is an AML business that specializes in the next generation of AI-powered financial crime compliance solutions.

Spanning the full AML lifecycle, our modular solutions improve efficiency and accuracy through market leading big data technologies, explainable AI, and automation.

Enabled in a no-code and flexible environment, compliance teams can automate the majority of their monitoring, screening, and CDD responsibilities, while ensuring full alignment to their company's risk-based approach. Compliance teams are empowered to focus on the material risks and where it matters most.

### Problem/Opportunity and Solution/Product

To enable frictionless AML, compliance teams need a holistic view of risk to detect emerging threats, and the eradication of inefficient processes.

Napier Continuum is our customer proven financial crime risk management platform. It empowers compliance teams with an integrated and holistic view of client risk, connecting KYC, transactional, and screening data. The platform benefits from powerful and explainable AI, extensive – yet user controlled – automation, and a high degree of configurability to reduce false positives and improve decision making.

Napier Continuum delivers solutions for monitoring, screening, and CDD, including Transaction Monitoring, Transaction Screening, Client Screening, Client Activity Review, Client Risk Assessment and Regulatory Reporting Manager.

Napier's modular offerings can be taken independently or extended for an integrated, end-to-end solution. Our core technology tenets: scalability, configurability, low latency, security – give compliance analysts the tools, control, and confidence where it matters.

Napier keeps it simple for end users – it's one platform, three ways to connect, any SaaS deployment solution, and endless configuration.

## Company Details

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### RegTech Category

AML/CFT  
KYC/KYB  
Identity Management  
Transaction Monitoring

### Business Model

B2B, SaaS Software

### Website

<https://regtank.com/>

### Contact Person

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### Email

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### Phone Number

+65 6602 8209

### Founded

2020

### SFA-Fintech Certified?

Yes

### Other information

#### [Compliance Services](#)

- **Cryptocurrency Analysis**
- **Solutions Customization**
- **Compliance Consultation**

#### [LinkedIn](#)

## Pitch

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Award winning (presented by Monetary Authority of Singapore) one-stop compliance solution to empower the adoption of the Risk-Based Approach (RBA) compliance. With customisable risk parameters, Robotic Process Automation (RPA) and Intelligent data analytics on the most comprehensive global databases, Regtank aims to safeguard organisations from new market threats, compliance and manage regulatory obligations.

### Problem/Opportunity and Solution/Product

Businesses, especially in the financial sector, face increasingly complex regulatory environments requiring stringent compliance measures. Fragmented and costly compliance solutions are hard to integrate and manage, impacting operational efficiency and increasing the risk of non-compliance with evolving regulations. Companies need effective, fast, and integrated compliance processes to manage regulatory obligations efficiently and cost-effectively.

#### [Digital Onboarding:](#)

Automates the onboarding process for individuals.  
Wide document coverage, digital verification of IDs from over 190 countries and territories.

#### [Business Onboarding:](#)

Streamlining the collection and monitoring of intricate business data in a single platform.

#### [AML/CFT Screening for KYC and KYB:](#)

Comprehensive screening against global databases for sanctions, PEPs, and more.

#### [Know Your Transaction \(KYT\) for Crypto:](#)

Dynamic analytics for real-time analysis of crypto transactions and wallet addresses.

Risk identification for source and destination funds.

#### [Transaction Monitoring:](#)

Advanced tools to detect and manage suspicious transactions.

Customizable monitoring with a no-code rule builder.

Integrated view with KYC and KYB for comprehensive risk management.



## Company Details

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### RegTech Category

Compliance

### Business Model

B2B, B2B2C

### Website

[www.u-reg.com](http://www.u-reg.com)

### Contact Person

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### Business Email

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### Business Phone Number

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### Founded

2019

### SFA-Fintech Certified?

Yes

### Other information

[Use cases](#)

[Onboarding automation](#)

### Awards

[U-Reg wins first prize at Catapult Fintech360](#)

[U-Reg is a RegTech100 company](#)

## Pitch

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Regulatory processes remain manual, making compliance a stressful, tedious, and unfriendly process. U-Reg's technology transforms regulatory, onboarding, and other compliance workflows. Businesses can effortlessly gather data, collaborate and report with ease and confidence.

### Problem/Opportunity and Solution/Product

Compliance processes, such as regulatory reporting, KYC, due diligence or ESG disclosures are inefficient in today's digital world, leading to increased operational risks, delays and competitive disadvantage. The current tools used, such as Excel checklists, emails, or siloed business process solutions, are inadequate for meeting the complex and ever-evolving compliance requirements that involve multiple parties and jurisdictions.

The U-Reg platform, through technology, AI and automation, enables businesses to lower operational risks, enhance user experience and decrease costs. It supports seamless data gathering, intelligent and configurable data processing, and publishing capabilities, enabling multi-party collaboration with strong access control and auditing.

The U-Reg platform comprises an integrated suite of modular applications as well as integrations of third-party services. The six integrated applications on the platform are:

1. Workflows guides users to define, execute, and monitor end-to-end processes in an automated way throughout the services they need to use.
2. Profiles offers a dynamic data management solution. Users can store, manage, request, and process information from organizations and individuals in a structured way.
3. Doc-Gen transforms collaborative reporting by enabling seamless user collaboration, document review, and automated data entry across any documents.
4. Doc-Vault is a digital repository designed for secure document collaboration.
5. UR-Screen is a screening application to run AML checks on individuals and businesses, often as part of Know-Your-Customer or other onboarding processes.
6. U-Green adapts U-Reg's leading regulatory technology to support users in their ESG reporting journey.





# VerifyVASP Pte. Ltd.



## Company Details

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### RegTech Category

Travel Rule Regulatory Compliance

### Business Model

B2B

### Website

[www.verifyvasp.com](http://www.verifyvasp.com)

### Contact Person

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### Business Email

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### Business Phone Number

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### Founded

2019

### SFA-Fintech Certified?

Yes

### Other information

[Video](#)

## Pitch

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[VerifyVASP](#) is a world leading provider in Travel Rule Solutions for Virtual Asset Service Providers (VASPs). With over a hundred members in 23 jurisdictions, we have processed more than 4 million transactions representing over USD 65 billion in assets.

### Problem/Opportunity and Solution/Product

The Financial Action Task Force (FATF), an inter-governmental body of regulators tasked with setting international standards for AML/CFT (Anti Money-Laundering/ Combating Financing of Terrorism). The Travel Rule, which mandates the sharing of originator and beneficiary information as Virtual Assets are transferred, on the blockchain between VASPs.

This is a new regulation, with many more countries yet to enforce Travel Rule regulations. There are sunrise issues that the industry together with regulators, are resolving and VerifyVASP leads industry working groups to drive this implementation.

Key features of VerifyVASP's solution, created through close industry and regulatory engagement are:-

- Travel Rule® for transfers between Travel Rule Obligated VASPs
- VerifyName® for enhanced risk mitigation measure transfers between Travel Rule Obligated VASPs and Non-Obligated VASPs
- Decentralised, API-based architecture for immediate and secure transmissions
- Integrated sanctions screening
- Closed virtual network of due diligence completed on VASPs
- Designed for GDPR level data protection compliance
- Audit-trail for regulatory reporting or inspections
- Intra-alliance communications for counterparty due-diligence and STR follow-ups
- SOC 2 audited

## Company Details

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### RegTech Category

eKYC, AML, Credit Risk Score, Innovative Credit Solutions, KYB, Merchant onboarding, Merchant Fraud Monitoring

### Business Model

B2B SaaS

### Website

[www.advance.ai](http://www.advance.ai)

### Contact Person

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### Business Email

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### Business Phone Number

+65 9430 2804

### Founded

2016

### SFA-Fintech Certified?

No

### Other information

1. Additional resources and Whitepapers:  
[advance.ai/en/whitepaper-reports](http://advance.ai/en/whitepaper-reports)

2. Company Blog:  
[advance.ai/en/blog](http://advance.ai/en/blog)

Join us as a partner:

<https://info.advance.ai/aai-partner-page>

## Pitch

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**ADVANCE.AI** is Southeast Asia's leading provider of digital identity verification, KYC/KYB, AML, compliance, and risk management solutions. Headquartered in Singapore, it currently partners 500+ enterprise clients across banking, financial services, fintech, payment, retail and e-commerce sectors.

### Problem/Opportunity and Solution/Product

**ADVANCE.AI** specializes in providing AI-powered solutions for digital identity verification, credit scoring, fraud detection, and other fintech solutions that help organisations meet regulatory compliance.

**ADVANCE.AI's digital identity verification solution** uses components including but not limited to ID Document Verification, Liveness Detection, Face Comparison, and biometric anti-fraud technologies, to verify the identity of individuals applying for financial products or services. This helps businesses prevent identity fraud and ensures compliance with regulations.

**ADVANCE.AI's One-Stop Platform** is an end-to-end orchestration platform that helps businesses fulfil KYC and AML obligations, in a low-code/no-code environment, while maintaining compliance with regulations.

In 2022, **ADVANCE.AI** acquired **Jewel Paymentech**, a financial risk technology company specialising in merchant due diligence and fraud and risk management solutions. With this new acquisition, **ADVANCE.AI** expands its expertise into the KYX space, providing a more comprehensive set of solutions to our customers in the banking and financial sectors, accelerating an AI-powered inclusive digital future.

Explore our portfolio of **Know Your Business** solutions, including:

- Digitisation of your business onboarding via **Capture™**, which can reduce processing time from days down to minutes.
- Actively keep watch on merchants for high-risk activities via **One Sentry™** to reduce business risk during merchant onboarding

Bring patented deep learning AI to fraud detection via **Fraudwall™** to mitigate payments risk.



# Artius Global

## Company Details

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### RegTech Category

Regulatory Reporting and Tools  
ESG

### Business Model

B2B

### Website

[www.artiusglobal.com](http://www.artiusglobal.com)

### Contact Person

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### Business Phone Number

+ 65 6854 4435

### Founded

2014

### SFA-Fintech Certified?

No

### Other information

<https://sg.linkedin.com/company/artiusglobal>

## Pitch

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*Artius Global's is a RegTech focussed on simplifying regulatory reporting utilising our practitioner's expertise. Our technology automates the onerous regulations of Shareholding Disclosure itself complex in nature and related disclosure regimes across 100+ capital markets. Non-compliance is not an option.*

### Problem/Opportunity and Solution/Product

*Capital market participants must adhere to global regulatory requirements otherwise face penalties, sanctions and responsible officers could personally face civil and criminal liabilities. Shareholding Regulations are rigid, dynamic and complex in nature and participants must adhere to the demands.*

*Artius Global Shareholding Disclosure Platform automates monitoring and disclosures to meet global regulations. The platform and pre-defined regulations gives users the capability to meet the regulations disclosure requirements. Part of the platform's service is that regulations are updated continuously for 100+ jurisdictions, 150+ global exchanges allowing users to be able to accurately disclose on-time and when disclosure is required the platform completes the mandatory regulatory disclosure forms required for submission.*

*Built by practitioners the technology incorporates decades of regulatory operational knowledge, insights and expertise to address the pain-points of Shareholding Disclosure Shareholding including US SEC 13G/D and 13F and related regimes Takeover, Short Sell, Sensitive Industries & others, that remains a major challenge globally today.*

*Additional adjacencies ESG Data Management & regulatory disclosure and CyberSecurity Regulation Platform*

## Company Details

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**RegTech Category**

KYB/KYC/UBO/AML/Monitoring

**Business Model**

B2B

**Website**

<https://asiaverify.com/>

**Contact Person**

Joanna Wands

**Business Email**

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**Business Phone Number****Founded**

2019

**SFA-Fintech Certified?**

No

**Other information**

<https://asiaverify.com/resources/>

## Pitch

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AsiaVerify is an intelligence solution that provides insights into more than 344 million entities and 2.9 billion individuals for complete visibility across 11 Asian jurisdictions. We deliver all of this in a single KYB real-time intuitive platform that is easy to use.

We continue to evolve and expand our capabilities and are committed to ongoing development that includes broadening our operational footprint by adding new jurisdictions and enhancing the sophistication of our technology.

**Problem/Opportunity**

Tighter regulations now require firms to enforce stricter KYB and KYC protocols to address the escalating risk of financial crime. However, in Asia, challenges such as poor data quality and language barriers significantly hinder the verification of businesses and ultimate beneficial owners (UBOs).

**Solution/Product**

AsiaVerify provides a comprehensive compliance solution with instant access to extensive data on millions of companies and billions of individuals across Asia, ideal for firms operating internationally. Our platform streamlines KYC and KYB processes, enabling thorough background checks and verifications utilising advanced algorithms for accurate identification and verification of Ultimate Beneficial Owners (UBO), which are essential for compliance and risk management.

Our integrated API solutions allow for seamless integration into your firm's systems, providing direct connections to government and official sources for real-time, reliable, and updated information. Multilingual support is also available, featuring automated translation of foreign documents into English, thus eliminating language barriers and the need for external translation services.

Finally, our service includes ongoing monitoring and alerts that keep your team informed about any changes in company details, directorships, and UBO statuses, ensuring that your firm is always prepared to act swiftly and efficiently.

## Company Details

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### RegTech Category

KYC/AML  
General Compliance & Reg Tools

### Business Model

B2B and B2C  
Platform as a Service

### Website

<https://www.avvanz.com>

### Contact Person

Kannan Chettiar

### Business Email

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### Business Phone Number

+65-64033836

### Founded

2016

### SFA-Fintech Certified?

No

### Other information

## Pitch

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Avvanz is a multi-award-winning Background Checks and Company Due Diligence solutions provider to more than 2000 companies across Asia, EMEA and Americas.

Avvanz was established in 2016 and we offer ISO 27001 and ISO 27701 compliant solutions to our clients across the globe. We have offices in Singapore, Philippines, India, London, New York and Sydney.

### Problem/Opportunity and Solution/Product

Did you know that out of every 10 Resumes/CVs, at least 3 pose some form of discrepancies?

They could be in form of:

- Fake credentials
- Inflated employment experiences
- Undeclared financial or criminal offences
- Disturbing social media footprint

If you are in Banking/Finance/Insurance, you need to be MAS compliant and there are specific Background Checks including KYC/AML that you need to conduct.

In Singapore, from Sept 1, it is mandatory to conduct specific background checks for Work Passes.

Avvanz offers:

- 1) ScreenGlobal - Multi-awards winning Platform that enables you to conduct 20+ checks across 150+ countries. It is integrable to ScreenChain, a Blockchain ledger to access already vetted data in seconds.

CDDGlobal – Only platform in the world that offers an Amazonified experience to order Due Diligence checks on other companies.

## Company Details

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### RegTech Category

AML / Fraud

### Business Model

B2B

### Website

[www.complyadvantage.com](http://www.complyadvantage.com)

### Contact Person

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### Business Phone Number

+65 6304 3069

### Founded

2014

### SFA-Fintech Certified?

No

### Other information

- [Customer Stories](#)  
[Events & Webinars](#)

## Pitch

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ComplyAdvantage is the financial industry's leading source of AI-driven financial crime risk data and detection technology. The company's mission is to neutralize the risk of money laundering, terrorist financing, corruption, and other financial crime.

ComplyAdvantage has over 1,000 sanctions, warnings, and fitness and probity lists that have been aggregated from small sub-lists and worldwide adverse media and PEP coverage. The database is constantly growing, so the possibility of a match for your search is increasing. To reduce false positive rate, you can limit what lists and list types you want to screen against using our search profiles setting.

### Problem/Opportunity and Solution/Product

- Sanctions & Watchlists Screening & Monitoring, Adverse Media Screening & Monitoring
  - Streamline onboarding with advanced AI to swiftly detect and assess risk from individual clients.
- Payment Screening
  - Boost sanctions compliance, reduce false positives and improve efficiency.
- Transaction Monitoring
  - Monitor transactions for AML risk using rules & ML algorithms.
- Fraud Detection
  - Monitor transaction & events in real-time for fraud using out-of-the-box rules & advanced AI.

## Company Details

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### RegTech Category

AML/CTF/KYC/Identity Management

### Business Model

B2B

### Website

[www.cynopsis.co](http://www.cynopsis.co)

### Contact Person

Avere Hill

### Business Email

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### Business Phone Number

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### Founded

2014

### SFA-Fintech Certified?

No

### Other information

## Pitch

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Cynopsis Solutions provides end-to-end AML/KYC compliance solutions including Digital Onboarding, Screening, Risk Assessment and Transaction Monitoring. We combine deep regulatory knowledge with effect use of latest technology such as AI and data analytics to offer comprehensive yet cost-effective solutions that empower clients to better meet regulatory compliance.

### Problem/Opportunity and Solution/Product

Cynopsis Solutions understands the global challenge of adapting to the ever-evolving AML/KYC regulatory landscape. Our thoughtfully designed product suite provides clients with optimal solutions, simplifying AML/KYC screening, customer onboarding, and transaction monitoring through automation and digitisation. This streamlines the path to compliance excellence.

Cynopsis Solutions offers the following RegTech solutions:

1. **Artemis** – Compliant with FATF international standards, this award-winning tool offers comprehensive automation for seamless AML/KYC compliance. Featuring a fully configurable workflow with segregation of duties, Artemis covers vital components of a robust AML/KYC framework, including risk assessment, record keeping, screening, and ongoing due diligence.
2. **Athena** – Leveraging advanced tech like AI and data analytics, Athena provides clients with real-time transaction monitoring, enabling a risk-based approach to screening and detecting suspicious transactions.
3. **Ares** – A user-friendly onboarding platform ensures secure verification and onboarding of individual and corporate customers. With a digital and frictionless experience, Ares operates seamlessly, allowing businesses to verify and onboard customers securely, anytime, and anywhere.

Because we handle and process sensitive personal identifiable information, we prioritise data privacy controls and information security practices. Cynopsis Solutions is ISO27001 certified and PDPA/GDPR compliant.

## Company Details

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### RegTech Category

KYC/ CDD Platform

### Business Model

B2B, B2C

### Website

<https://www.diligentkyc.com>

### Contact Person

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Shubhada S. Bhave

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### Business Phone Number

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94597615

### Founded

2017

### SFA-Fintech Certified?

No

### Other information

## Pitch

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Diligent Risk Solutions specializes in providing digital Anti-Money Laundering (AML) and Know Your Customer (KYC) Compliance solutions to Banks, Financial Institutions, Fintechs, Corporates globally. Our primary focus is to alleviate the difficulties associated with the due diligence process for clients, which can lead to significant delays in accessing capital for businesses.

### Problem/Opportunity and Solution/Product

#### Problem

Ineffective Customer Due Diligence (CDD) is the main cause of regulatory challenges across different countries as it is inherently complex, with continually evolving standards, requiring significant investments to address the ever-increasing money laundering, sanctions, and terrorist financing-related risks. Added to that evolving laws and regulations must be reflected in the systems executing the policies.

Existing AML/KYC compliance solutions offer standardized uniform digital platforms and any significant adjustments to fit the client's needs, result in high implementation costs and typically takes 9 to 12 months to complete. These systems are often unable to robustly satisfy changes or updates, resulting in the need for offline processes and tools. Moreover, due to the high cost, smaller entities tend to rely on manual processes and basic tools such as Excel, which lack efficiency and control.

#### Solution

Diligent's solution gives control back to the client by offering a user-friendly and proprietary zero-coding configuration studio. Diligent provides clients with a fully configurable Client Lifecycle Management (CLM) platform that supports end-user configuration, in addition to providing the benefits of a traditional CLM system.

Diligent's solution adds value by allowing users to define and configure their workflows, with robust system-driven controls that ensure compliance and consistency in execution. It also provides audit readiness through version-controlled profiles. Diligent's platform integrates with APIs to automate data sourcing, screening, and document authentication, resulting in a seamless end-to-end journey for clients and employees. The platform can be deployed in just a few weeks, and changes in processes can be seamlessly implemented without delay. Our application caters to different client segments all within a single platform, with system-driven execution modules to ensure consistency when performing client due diligence.



# Eclays Consulting Singapore Pte. Ltd.



## Company Details

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### RegTech Category

Consulting and Professional Services

### Business Model

B2B

### Website

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### Contact Person

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### Business Phone Number

### Founded

2021

### SFA-Fintech Certified?

No

### Other information

## Pitch

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Eclays Consulting is a Singapore based boutique management consultancy firm founded in 2021. We provide regulatory audit, compliance and risk management solutions to our clients to support their licensing journey and business operations. Our audit and compliance advisory focus on laws and regulations administered by the Ministry of Law, Monetary Authority of Singapore, and Accounting and Corporate Regulatory Authority, such as the Moneylenders Act, Precious Stones and Precious Metals Act, Banking Act, Securities and Futures Act, Payment Services Act, Financial Advisers Act, Trust Companies Act, Accountants Act, etc.

## Company Details

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### RegTech Category

KYC/AML/CTF  
Identity Management

### Business Model

B2B, SaaS Software

### Website

<https://emlotech.com/>

### Contact Person

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### Business Phone Number

+1 778-807-9369

### Founded

2020

### SFA-Fintech Certified?

Yes

### Other information

## Pitch

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Emlo Technologies is a B2B startup focused on regulatory technology. We developed a real-time rules-based transaction monitoring system that can be configured for any country's regulatory process and the interface is very simple and easy to use such that you can hire students to be your compliance officers.

### Problem/Opportunity and Solution/Product

The Problem is that anti-money laundering and counter-terrorist financing regulations are very complicated, time-consuming, and difficult to comply with. Additionally, current vendor solutions are difficult and expensive to set up and cannot adapt quickly when criminals change their tactics to avoid detection.

The Solution is Emlo's Transaction Monitoring System which can be easily configured to comply with any country's regulatory processes and requirements. We allow the financial institution to set:

- a) Customer due diligence thresholds and requirements,
- b) A Risk-Based Approach for scoring the customer and transaction risk
- c) Customizable rules based on very specific customer and transaction info including behaviour-based rules.
- d) Our system does not require developers to code new rules. It allows the compliance team to create and test new rules in order to investigate its ability to detect and prevent fraud.

## Company Details

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### RegTech Category

KYC/AML/CTF

Regulatory Reporting & Tools

Consulting and Professional Services

### Business Model

B2B

### Website

<https://www.fcc-analytics.com/>

### Contact Person

Cindy Yeo

### Business Email

[cindy.yeo@fcc-analytics.com](mailto:cindy.yeo@fcc-analytics.com)

### Business Phone Number

### Founded

2023

### SFA-Fintech Certified?

No

### Other information

## Pitch

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FCC Analytics Pte. Ltd. is a RegTech company, specifically providing end to end Anti Money Laundering/Combating the Financing of Terrorism (AML/CFT) compliance solutions and professional services to the financial industry, focusing on AML, KYC, Transaction Monitoring, Sanctions Screening, Network Analytics, Risk Assessment, Fraud Management and Robotic Process Automation technologies.

FCC Analytics Ltd, our headquarter in Hong Kong is a member of the Cyberport Incubation Program. We incorporate big data analytics, artificial intelligence and machine learning into compliance solutions and operations for meeting the diverse needs of the compliance professionals

### Problem/Opportunity and Solution/Product

Our Vision is to:

- Improve & streamline compliance operations to enhance efficiency & effectiveness.
- Flexibly integrate with existing systems to create a better ROI.
- Meet the diverse needs of the compliance professionals.

Our Software as a Service (SaaS) Solutions are embedded with big data analytics, artificial intelligence, and machine learning.

We have been successful in Hong Kong and our experience covers:

- AML system implementation or upgrade
- AML system enhancement, threshold tuning, performance tuning & health check maintenance
- KYC/CDD implementation, sanction screening solution
- Robotic Process Automation solution for compliance operation
- Applying AI for AML transaction monitoring
- Implementation of network analytics solution for transaction monitoring
- Constructing compliance intelligence database

Our clientele consists of companies in the financial sector i.e., banks, securities houses, asset management/investment companies and companies in other sectors that need to comply with different regulators' AML/CFT regulatory guidelines.

Combining software solutions with consulting services, we offer a comprehensive approach to AML/CFT compliance. This allows our clients to leverage both technology and expertise to effectively meet the constantly changing regulatory requirements.

## Company Details

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### RegTech Category

AML/CTF

### Business Model

B2B

### Website

[www.flagright.com](http://www.flagright.com)

### Contact Person

Joseph Ibitola

### Business Email

[joseph@flagright.com](mailto:joseph@flagright.com)

### Business Phone Number

+491724695685

### Founded

2021

### SFA-Fintech Certified?

No

### Other information

Our customers:

<https://www.flagright.com/customer-s>.

## Pitch

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At Flagright, we understand that only a fraction of companies are fully satisfied with their AML compliance tools. That's why we've developed an innovative, AI-native platform designed to supercharge compliance operations for fintechs and banks. Our centralized, no-code solution makes financial crime teams drastically more efficient and independent.

### Problem/Opportunity and Solution/Product

1. **Real-Time & Post-Transaction Monitoring**
2. **Customer Risk Assessment**
3. **Case Management**
4. **Sanctions Screening**
5. **AI Forensics**
6. **AI Narrative Copilot**
7. **SAR Generator**
8. **Merchant Monitoring & Alerting**
9. **CRM & RFI Integrations + AI Summaries**

These solutions amongst many others collectively enhance the ability of fintechs and banks to meet their AML and fraud prevention obligations, leveraging technology to streamline processes, increase accuracy, and reduce operational burdens.

With customers across 6 continents, Flagright helps financial institutions, including fintechs and banks, to navigate complex regulatory landscapes confidently, safeguard against financial crime threats, and uphold the highest standards of trust and security.



## Company Details

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### RegTech Category

eKYC/AML/Identity  
Verification/Biometric Authentication

### Business Model

B2B2C  
Platform as a Service

### Website

[www.jumio.com](http://www.jumio.com)

### Contact Person

Chervon Tey

### Business Email

[chervon.tey@jumio.com](mailto:chervon.tey@jumio.com)

### Business Phone Number

+65 90052425

### Founded

2010

### SFA-Fintech Certified?

No

### Other information

- [Jumio Solution Overview](#)
- [Jumio Technologies](#)

## Pitch

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Jumio protects the online ecosystems of businesses through the Jumio Platform. From account opening to ongoing monitoring, the Jumio Platform provides advanced identity verification, fraud risk assessment and compliance solutions that help FIs and companies across other industries to fight identity fraud and financial crime, onboard good customers faster and meet regulatory compliance including KYC and AML.

### Problem/Opportunity and Solution/Product

Easy access to AI has empowered fraudsters for sophisticated fraud attacks. To stay ahead, financial organisations must look to implement multimodal, biometric-based identity verification systems that can detect deepfakes and thwart the misuse of stolen personal credentials.

Jumio Platform is the first complete end-to-end compliance solution that provides identity verification, fraud detection and AML screening in a single platform:

- Automated and hybrid facial biometric identity verification with advanced liveness detection
- Incremental fraud signals including device intelligence, email and phone verification
- AML Watchlist Screening

### How Jumio KYX enhance security and compliance:

- Identity Verification: Leverage AI trained on 1B+ real-world transactions, ensuring low FRR/FAR
- Biometric authentication: Replaces SMS OTP to enhance security
- Bank-grade eKYC: Audited by global firms, Tier 1 banks, with regular internal audits.
- Predictive analytics to spot complex connections and stop fraud before it happens
- Customizable KYC workflow: Tailored to use case, risk tolerance, budget.

## Company Details

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### RegTech Category

Fraud Detection  
AML

### Business Model

B2B

### Website

<https://www.kewmann.com/>

### Contact Person

Kew Yoke Ling

### Business Email

[kyl@kewmann.com](mailto:kyl@kewmann.com)

### Business Phone Number

+65 8139 0127

### Founded

2014

### SFA-Fintech Certified?

No

### Other information

Product Page:

<https://www.kewmann.com/products/kewdetect>

Demo video:

<https://info.kewmann.com/fraud-detection-demo-leave-no-stone-untuned>

## Pitch

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KewMann is a Singapore-headquartered Artificial Intelligence(AI) & Big Data Analytics company in Asia that leverages behavioural science to optimise results by predicting and influencing human behaviour through behavioural targeting. KewMann provides KewDetect, an AI-powered fraud detection system that minimise fraud risk, fraudulent losses and damages with extremely low false alarm and real-time detection.

### Problem/Opportunity and Solution/Product

As threats of fraud continue to evolve around the world, it's becoming increasingly clear that traditional fraud detection methods are no longer enough:

- **Inability to keep up with new types of fraud in a timely manner** - they usually only become aware of unusual, huge losses resulting in bad press.
- **High percentage of false positives** - over 95% of system-generated alerts have been closed as "false positive" for the past five years.
- **Difficulty in balancing fraud detection and prevention with customer experience**, leading to bad customer experience.
- **Concerns about compliance with regulations** - fear of taking new digitalisation moves and/or having difficulty finding providers that can stay compliant with regulations.

How KewDetect solves the above problems and leave no gaps for all types of frauds even for the new fraud types:

- **Comprehensive AI and Machine Learning (ML) algorithms** that can identify patterns and anomalies in real-time transactions.
- **The use of behavioural data & behavioural targeting technology** to reduce fraud by analysing and identifying unique online behaviour patterns of customers.
- **Multi-layered fraud detection methodologies** that "leave no stone unturned" for all types of fraud. Rule-based systems are the "first line of defense," for known fraud patterns, and more ML algorithms to be included for higher fraud detection accuracy
- **An advanced scoring model or ranking system** that enables banks to prioritise fraud prevention tasks.
- **The use of network analysis in fraud detection** that could analyse the anomaly behaviour correlated across channels and detect organised crime and collusion based on the analysis of the relationship.

# Know Your Customer



## Company Details

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### RegTech Category

KYC/AML/CTF

### Business Model

B2B, SaaS Software

### Website

<https://knowyourcustomer.com/>

### Contact Person

Nicolas Gaurier

Regional Sales Director, S.E.A.

### Business Email

[ngaurier@knowyourcustomer.com](mailto:ngaurier@knowyourcustomer.com)

### Business Phone Number

+65 9694 9878

### Founded

2015

### SFA-Fintech Certified?

No

### Other information

Winners at the SFF Global Fintech Awards 2022 by MAS:

<https://knowyourcustomer.com/about-us/news/singapore-fintech-festival-2022/>

Client Announcements:

<https://knowyourcustomer.com/category/press-releases/>

2-Minute Solution Demo:

<https://knowyourcustomer.wistia.com/medias/f2hrw2imct>

RegTalks Podcast:

<https://knowyourcustomer.com/insights/regtalks-podcast/>

## Pitch

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Know Your Customer's modular compliance solution makes it fast, easy and safe for businesses to build the corporate onboarding and periodic review process that best fits their unique needs. The company also offers the widest coverage of real-time registry connections and automated UBO mapping in the industry, providing direct access to official company data in 140 countries globally.

### Problem/Opportunity and Solution/Product

The client onboarding and anti-money laundering process is a crucial phase of any business relationship in financial services. And yet, this step is often a frustrating and inefficient experience for everyone involved. Know Your Customer's technology empowers companies to meet their KYC and KYB requirements in a smarter way.

Our capabilities include:

- Digital Compliance Platform to Centralise All KYC, KYB and AML Activities
- Single API for All Functionalities (incl. Registry Access across 127 Countries)
- Whitelabelled Web Portal for Secure and Efficient Customer Outreach
- Widest Coverage of Real-Time Connections to Company Registries Worldwide
- Configurable Workflow Automation
- Integrated & Continuous AML Screening
- Automated Reviews & Perpetual KYC
- MyInfo Business Integration + Company Document Collection and Verification
- MyInfo Integration + Identity Document Collection and Verification
- Cross-Border UBO and Shareholder Mapping



## Company Details

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### RegTech Category

Transaction monitoring (Blockchain)  
Blockchain investigations

### Business Model

B2B, SaaS Software

### Website

<https://www.merklescience.com/>

### Contact Person

Tom Luo — Sales Director, EMEA and APAC

### Email

[tom@merkle.com](mailto:tom@merkle.com)

### Phone Number

+44 7751 434634

### Founded

2018

### SFA-Fintech Certified?

No

### Other information

[Knowledge base](#)

## Pitch

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Merkle Science is the next-generation predictive cryptocurrency risk and intelligence platform that aims to detect, investigate, and prevent illegal activities involving cryptocurrencies. We envision a world powered by crypto and through our innovative solutions, we are creating the infrastructure necessary to ensure the safe and healthy growth of the cryptocurrency industry as it becomes a key pillar of the \$22 trillion financial services ecosystem. With a team spread across London, Singapore, New York, and Bengaluru, we support crypto businesses, financial institutions, regulators, and law enforcement agencies globally.

### Problem/Opportunity and Solution/Product

COMPASS is a blockchain wallet and transaction monitoring system, designed to help businesses track in real-time if their clients are sending them funds from sanctioned entities, darknet marketplaces, ransomware accounts to name a few. Additionally, COMPASS leverages Merkle Science's proprietary Behavioral Rule Engine to go beyond the blacklists and allow compliance teams to create customized alerts to detect potential money laundering and suspicious transaction behavior in order to meet their local KYC/AML compliance obligations.

TRACKER is a forensics tool used by law enforcement, cybersecurity firms, and Financial Intelligence Units to investigate criminal use of cryptocurrency with the goal of identifying these bad actors. By leveraging on blockchain data, users can utilize TRACKER to trace in real-time, how criminals are collecting their illicit proceeds, where they are moving it to, in order to seize back these stolen assets and identify the parties behind the incident.

EXPLORER is an enterprise solution that combines on-chain and off-chain information in order to help businesses understand their counterparty risk, assist them with onboarding due diligence, and help financial institutions work with crypto businesses in a safe and compliant manner.



# MetaComp Pte. Ltd.

## Company Details

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**RegTech Category**

KYC/AML/CTF Category

**Business Model**

B2B, B2C

**Website**

[www.mce.sg](http://www.mce.sg)

**Contact Person**

Jessica Toh

**Business Email**

[jessica.toh@mvgx.com](mailto:jessica.toh@mvgx.com)

**Business Phone Number**

+65 69930182 (Ext: 104)

**Founded**

2018

**SFA-Fintech Certified?**

No

**Other information**

## Pitch

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MetaComp's CAMP Wallet Safe Solution is a proprietary digital wallet screening tool developed by MetaComp, designed to help users ensure their funds are clean and safe. Developed by MetaComp, this tool is all about making sure you don't accidentally end up with risky or tainted money in your wallet.

CAMP Wallet Safe's comprehensive risk analysis involves a sophisticated risk methodology, to carefully check wallet addresses and analyze transactions for any signs of exposure to illicit entities, ensuring it catches any potential threats. In addition, CAMP Wallet Safe uses information from multiple databases, providing a wide-ranging analysis that improves the accuracy of its risk assessment.

**Problem/Opportunity and Solution/Product**

CAMP Wallet Safe is tailored for both companies and individuals involved in cryptocurrency, helping them reduce the risks associated with digital asset transactions. CAMP Wallet Safe plays the essential intermediary role that banks play in the traditional payment sphere, providing transaction screening to mitigate risks and prevent dealings with illegal sources.

This solution allows users to concentrate on their main business activities while gaining a clearer understanding of their transactions and the wallets they interact with, keeping them informed and secure.

# Metaverse Green Exchange Pte. Ltd.



## Company Details

## Pitch

### RegTech Category

ESG Reporting

### Business Model

B2B

### Website

<https://www.mvgx.com/>

### Contact Person

Gabriel Wong

### Business Email

[gabriel.wong@mvgx.com](mailto:gabriel.wong@mvgx.com)

### Business Phone Number

### Founded

2018

### SFA-Fintech Certified?

No

### Other information

Metaverse Green Exchange Pte. Ltd. ("MVGXT") is in the business of providing carbon-related Software-as-a-Service ("SaaS") solutions to governments and corporations. MVGXT has developed a proprietary digital carbon accounting platform ("Carbon Connect"), including inter alia emissions factor search library, carbon emissions calculator, decarbonisation rating system, carbon emissions reporting, assurance and certification modules, ISO 14083 carbon neutrality certification module and carbon credit certification and trading platform.

### Problem/Opportunity and Solution/Product

We provide a one-stop shop total solution to help corporate clients at every step of their decarbonisation journey. This ranges from identifying the correct emission factor, calculating the emissions, undertaking assurance and/or certifying the emission numbers, to monetizing their carbon credits.

Carbon Connect is underpinned by the largest carbon emission factor database in Asia-Pacific, which provides the foundation for solving the Scope 3 pain point for corporate clients.

Clients can use Carbon Connect without the hassle of using different software and/or hire external consultants. Clients using Carbon Connect can also have their carbon emissions assured or certified by Tuv Sud cheaper and faster. This means that clients, especially SMEs, can meet their decarbonisation goals without high costs or disruptions to their business.

## Company Details

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### RegTech Category

Regulatory Reporting & Tools  
Consulting and Professional Services

### Business Model

B2B

### Website

[www.1compliance.group](http://www.1compliance.group)

### Contact Person

Grace Chen

### Business Email

[grace.chen@1compliance.group](mailto:grace.chen@1compliance.group)

### Business Phone Number

### Founded

2021

### SFA-Fintech Certified?

No

### Other information

## Pitch

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Investment in financial products can be confined to one region or one country. It is significant for international investors and investment managers to have access to major financial investment markets and comply with market rules set by local financial regulators.

We assist international investors interested in expanding the financial markets to understand local laws and regulations, access qualifications and declaration procedures to achieve the purpose of compliance operation.

### Problem/Opportunity and Solution/Product

Singapore is an increasingly popular jurisdiction among international investors. Singapore's growing appeal is due to its stable political structure, strong economy, and good infrastructure and business environment.

Our financial compliance services in Singapore include (not an exhaustive list) :

- Assistance in the Family Wealth Management Office
- Assistance in applying for Section 13D ( formerly 13CA ), Section 13O ( formerly 13R ), Section 13U ( formerly 13X ) scheme and obtaining corresponding tax benefits
- Assistance in the registration of fund management companies, including LFMCs, A/I LFMCs, VFMCs and RFMC.
- Assistance in Singapore Employment Permit applications
- Frontier Finance Pilot Advisory Service

The traditionally reserved financial industry has increasingly become one of the industries with the intensive application of digital technology. To varying degrees, financial regulators in countries with major financial markets have applied pilot regulatory frameworks to fintech innovations to create new value for financial consumers.

## Company Details

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### RegTech Category

Cybersecurity, AML/KYC, Reg Tech, Management Consulting, Cloud, Security – Fraud and Authentication

### Business Model

B2B

### Website

[Pragma | About Us](#)

### Contact Person

Manish Chawda

### Business Email

[manish@pragmstrategy.com](mailto:manish@pragmstrategy.com)

### Business Phone Number

+65 31658788

### Founded

2016

### SFA-Fintech Certified?

No

### Other information

1. **Resources:** Pragma Whitepapers, case studies, and other publications

## Pitch

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Pragma is a team of experts in diverse specialisms, from Forensics to Business Continuity, Managed Security Services to Regulatory Risk. At Pragma, we understand the unique challenges and opportunities Fintech organisations face in this rapidly evolving digital landscape. Our expert team specialises in providing tailored cybersecurity regulatory solutions that align with Fintech's objectives and requirements.

### Problem/Opportunity and Solution/Product

•**Cybersecurity Advisory:** We evaluate fintech digital assets for vulnerabilities and offer practical solutions to enhance security. Our services cover Business Continuity, Technical Security Architecture, System hardening, ISO27001 and SOC 2 support, PII protection, and vCISO, ensuring comprehensive protection across all organisational levels.

•**Incident Response and Remediation:** In the unfortunate event of a cyber-attack, our dedicated incident response team is ready to provide immediate assistance, ensuring minimal downtime and mitigating potential losses. We offer a competitive retainer service for SFA members.

•**Security Awareness Training:** We offer comprehensive training programs for SFA members, helping you develop a culture of security consciousness and equipping them with the skills necessary to identify and defend against cyber threats.

•**Compliance and Regulatory Support:** We assist SFA members in adhering to MAS regulatory standards by offering services such as licensing support, AML/CFT, conduct risk, data protection, sanctions compliance, corporate governance, and Compliance-as-a-Service.

•**Security Testing:** We are CREST accredited, offering special deals for SFA members requiring Penetration Testing, Mobile Application Testing, Vulnerability Assessment, and Source Code Assessments.

•**Secure Cloud Migration and Management:** We offer specialized assistance for fintechs transitioning to cloud technology, ensuring secure migration and management while adhering to regulatory requirements like MAS TRM policies. Our CloudControl platform enables organizations to enjoy the advantages of cloud computing without sacrificing security.

•**Cybersecurity as a Service:** We offer a new service to SFA members to help manage your cyber risks; Pragma's 24x7 monitoring service includes a Security Operations Center (SOC) secure cloud platform, protection from hacking and malware attacks with our rapid response and detection.

Special pricing for members keen to sign up for our Cybersecurity as a Service. Please let us know your availability, and we can schedule a meeting at your earliest convenience. Contact us at: [sfa@pragmstrategy.com](mailto:sfa@pragmstrategy.com).

## Company Details

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### RegTech Category

Consultant and Professional Service, Infrastructure and Ecosystem Support

### Business Model

B2B

### Website

<https://www.regpac.com/>

### Contact Person

Mona Zoet

### Business Email

[mona@regpac.com](mailto:mona@regpac.com)

### Business Phone Number

[+65 97232016](tel:+6597232016)

### Founded

2017

### SFA-Fintech Certified?

No

### Other information

<https://drive.google.com/file/d/1LcthT9b8nN4oSxQesSuXxy0NdLeE68W/view?usp=sharing>

## Pitch

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A Singapore-based RegTech/FinTech ecosystem builder and business accelerator that helps companies from different sides of the globe that are trying to expand and widen their foothold here in Asia through our tailor-made services. We already exist for 7 years and have been hosting our global annual summits for years now. We're also a regular partner of huge conferences like M20/20, SFF, London Fintech Festival, and Nordic Fintech Festival, just to name a few.

### Problem/Opportunity and Solution/Product

- Acceleration Program

Carefully crafted program to help companies especially startups mature with their "go-to-market" strategy, and client acquisition in SEA, APAC, and the rest of the world.

- Virtual and Physical Events

If you are looking to establish yourself as an industry thought leader, would like to showcase your product and services, or partner up for your corporate innovation program whether virtually or physically, RegPac got your back.

- Content Marketing

Elevate your brand visibility and credibility with our comprehensive suite of marketing services tailored to meet your business needs.

- FinanceX Tech Magazine

Our goal is to provide the technology & consulting brands, BFSI, RegTech, Fintech, and payments with the latest trends, industry insight, and news as we embrace digital transformation. We are an influential and trusted voice on everything around RegTech/Fintech and engage with more than 50,000 executive audiences globally.

## Company Details

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### Regtech Category

AML/CTF/KYC

### Business Model

B2B

### Website

<https://silenteight.com/>

### Contact Person

Julia Markiewicz  
Co-Founder & OO

### Business Email

[jm@silenteight.com](mailto:jm@silenteight.com)

### Business Phone Number

### Founded

2013

### SFA-Fintech Certified?

No

### Other information

Technology Solution -  
<https://silenteight.com/platform>

Blog - <https://silenteight.com/blog>

## Pitch

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At Silent Eight, we leverage a combination of human expertise and advanced AI to enable our clients to identify financial crime threats more efficiently. Our solution enhances regulatory reporting through clear, natural language outputs. By meeting regulatory requirements, our system can explain decisions and reference the specific policies used, mimicking the detailed outputs of a human analyst.

Silent Eight works with some of the largest banks and insurance companies in the world, including Standard Chartered, HSBC, ENBD, AIA, Mashreq and First Abu Dhabi Bank.

Financial institutions must deliver excellent customer service whilst responsibly exiting relationships with bad actors.

All our solutions optimise the identification of true risks, ensuring the most effective and efficient protection against financial threats. They are fully transparent, auditable, and governed.

Silent Eight is the RegTech partner of choice for financial institutions in their fight against financial crime.

**Iris for Name Screening:** Using the Name Screening Solution from Silent Eight means amplifying the effectiveness and coverage of your name screening program, whilst minimising the associated volume of false positives by up to 80%.

**Iris for Transaction Screening:** Automate adjudication for Transaction Screening alerts to lower blocking rates, enable faster payments and reduce false positives.

**Iris for Transaction Monitoring:** Automate Transaction Monitoring case investigation and adjudication to close false positive cases, reach decisions up to 50% quicker and stay ahead of evolving threats with precision and speed, enhancing risk management across the entire customer lifecycle.

**Iris for Adverse Media Screening:** Leverage machine learning to understand news content and context, delivering auditable decisions based on your risk appetite.

## Company Details

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### RegTech Category

Identity Management

### Business Model

B2B

### Website

[www.sumsub.com](http://www.sumsub.com)

### Contact Person

Penny Chai (VP, Sumsub)

Yvonne Goh (APAC, Sales)

### Business Email

Penny.chai@sumsub.com

### Business Phone Number

+6591148032 - Penny

### Founded

2015

### SFA-Fintech Certified?

No

### Other information

[www.sumsub.com](http://www.sumsub.com)

## Pitch

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*Sumsub is a full-cycle verification platform that secures the whole user journey. With Sumsub's customizable KYC, KYB, Transaction Monitoring and Fraud Prevention solutions, you can orchestrate your verification process, welcome more customers worldwide, meet compliance requirements, reduce costs, and protect your business.*

### Problem/Opportunity and Solution/Product

*We support our clients through their journey, from KYC, KYB to transaction monitoring and fraud prevention. All of these on one verification platform.*

# Transparently Pte. Ltd.



## Company Details

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### RegTech Category

ESG, Risk Management, Fraud Detection

### Business Model

B2B, B2B2C

### Website

[www.transparently.ai](http://www.transparently.ai)

### Contact Person

Abhishek Jain

### Business Email

[abhishek@transparently.ai](mailto:abhishek@transparently.ai)

### Business Phone Number

+65 9147 7255

### Founded

2021

### SFA-Fintech Certified?

No

### Other information

## Pitch

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Transparently.AI is a SaaS provider that uses machine learning and artificial intelligence to identify and assess risk of accounting manipulation, and predicts the likelihood of company collapse as a direct consequence. In short, we identify the next Wirecard or Enron before it blows up.

### Problem/Opportunity and Solution/Product

Accounting fraud costs the economy more than US\$1tn per annum. Independent academic research found that >40% of companies commit accounting violations and 10% go even further, to commit securities fraud.

The opportunity lies in the fact that the signs of accounting manipulation (red flags) are buried in the numbers. The trouble is that the human capacity to analyse them, cannot compete with the scale and speed at which machines can.

We use AI to spot patterns of these red flags in a complex array of (more than 150) factor models and apply techniques used by activist short sellers, banks and forensic auditors, to train machines in predicting outcomes of failure or collapse.

Our cloud-hosted solution is available online, 24/7, that allows investment managers, pensions, banks, regulators and auditors to screen companies for accounting quality.

We identify clusters of signals and explain the attributing factors that give a company a high or low score. Our system is not a 'black box.' It generates full-forensic reports in seconds, providing detailed explanations of risk factors that can be used to interrogate key risk areas and focus due diligence efforts.

We save you money, time, and help you protect your portfolio and your reputation.

Watch our videos [here](#)



## Company Details

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### RegTech Category

AML/CTF/KYC/Identity Management

### Business Model

B2B

### Website

[www.zignsec.com](http://www.zignsec.com)

### Contact Person

Andreas Westman

### Email

[andreas.westman@zignsec.com](mailto:andreas.westman@zignsec.com)

[sales@zignsec.com](mailto:sales@zignsec.com)

### Phone Number

+46 841078500

### Founded

2015

### SFA-Fintech Certified?

No

### Other information

1. Use cases -

<https://zignsec.com/cases/>

2. Knowledge base -

<https://docs.zignsec.com/>

## Pitch

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ZignSec aggregates the world's best solutions for identification and compliance and offers them as a single endpoint and suite of tools for your business. Our platform makes it easy for you to replace manual and cumbersome processes with digitized and automated workflows for KYC/B & AML checks, age verification, fraud detection, and onboarding.

### Problem/Opportunity and Solution/Product

ZignSec understands that regulated and self-regulated businesses worldwide struggle due to the fragmented and non-standardized regulatory frameworks globally. The non-standardized regulatory framework creates an unimaginable jungle of compliance processes that needs to be localized, which in turn increases cost, time and resources.

We pride ourselves on providing a single global layer that overcomes the hurdles of multiple integrations to any type of compliance provider and makes them available via one easy to consume interface. We digitize, digitalize and automate onboarding, due diligence and monitoring processes. Through our channels - API and No Code Compliance Manager - we make it easy to perform complex compliance workflows with the least effort.

ZignSec offers a range of micro-services via our No-Code-Compliance-Manager:

1. **KYC:** Online ID Scan, Electronic IDs, Register Checks
2. **KYB:** Validation, Enhanced Data, UBO
3. **AML:** PEP/Sanction Checks
4. **Fraud:** Document Fraudulent Checks,
5. **Underwriting:** Versatile Customer Underwriting (VLU)
6. **Monitoring:** Content, Reputation, AML, Transaction
7. **Risk:** Crypto address/transaction, AddressReveal

ZignSec is ISO27001 certified and PDPA/GDPR compliant.